# **Interview Tips**



You have an interview, well done! Here are some useful tips

#### Have questions to ask

What training would I receive? What is a typical career path for this role?

Tip: Keep the questions positive, avoid questions around holidays and pay.

#### Questions about your CV or application form

Make sure you read these again carefully beforehand!

Tip: Know your CV.

#### Sell your USPs (Unique Selling Points)

The skills and attributes that make you stand out from other candidates.

Tip: Skills you can bring to the role i.e. can you speak a language? your qualifications and passions.

#### **Preparation**

Carefully research the role, employer and industry. Prepare answers to likely questions.

Tip: Check out the company website, what are their values?

#### **Dress very smart!**

Shows your interest in the role and commitment.

Tip: Avoid jeans, trainers and t-shirts.

#### **Body language**

Smile, make eye contact, and shake hands.

Tip: Remember, 55% of our face to face communication is body language.

#### **Hypothetical questions**

How would you deal with an irate customer? A staff member who was caught stealing?

Tip: Prepare some potential answers.

#### **Competency questions**

Describe a situation where you worked in a team. Give an example of your leadership skills.

Tip: Prepare some potential answers.

Use the STAR planner to help you plan potential answers.

## **STAR Planner**



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## **Prepare**



LISTEN to the question
THINK of an event
Plan, ORGANISE in 5 to 8 seconds

## **Situation**



- Provide context and BACKGROUND
- "Our customers complained..."

## **Task**



- Describe the problem and CHALLENGES
- "We faced supply chain shortage..."

## **Action**



- Explain WHAT YOU DID and how
- "We solved..."
- "I calculated..."

## **Results**



- State BENEFITS, savings, rewards, recognitions, etc.
- "The impact of..."

Use the following questions and table to build your own STAR answer:

- Can you please describe a time when you had to work as part of a team?
- Can you describe what you consider to be good communication?
- Can you give an example of a time you learnt something new?
- Can you give an example of when you had to meet a deadline?



| Question | What was the Situation? | What was the Task? | What Action did you take? | What was the Result? |
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